

29 OCTOBER 2019

RareJob, Inc.

Business alliance between Caplan and RareJob Joint Development of Global Leader Development Training service for Companies

RareJob, Inc. (hereinafter, "RareJob") form a business alliance with CAPLAN Corporation (Head Office: Chiyoda-ku, Tokyo; President and CEO: Fuji Ishida) on Friday, November 1. Through this tie-up, we will jointly propose and develop a training program to continually support the development of global leaders for corporations by combining the person-to-person online English conversation services offered by RareJob and the face-to-face training provided by Caplan.



Due to the rapid growth of overseas markets in recent years and an increase in the proportion of foreign businesses, many Japanese companies are urgently required to develop global leaders that support their overseas expansion.

Through this business tie-up, we will jointly propose and develop a variety of offline in-house face-to-face training services by Caplan and online English conversation services by RareJob. And through this joint proposal and development, we will continue to support participants, contribute to the development of global leaders in corporations, and lead to the expansion of corporate clients in both companies.

In the mid-to-long-term, we will customize training programs that are most appropriate for each individual employee. To make this happen, we will acquire data from assessment to training processes and measure the effectiveness of training by accumulating and analyzing the data. In addition to the existing services of both companies, we will contribute to the development of next-generation global leaders for Japanese companies by measuring the skills required of global leaders, such as proactive, cross-cultural understanding, and leadership through the developing and providing customized training services.

Outline of business alliance

Start date: 1 November 2019 (Friday)

Overview: Caplan and RareJob provide and develop continuous global leader development training service through business alliance

<Example of Global Leader Development Training>

Target: Next-Generation Global Leader

Description:

1. Global Mindset (Daily/Caplan)
2. Implementation of Real Communication with English Native
(3 one-day session × every other month × 4 months/Caplan)
3. Simultaneously and concurrently with No.2, an online English conversation program with
guaranteed program (4-month/RareJob)

Training period: Up to 6 months (by individual or customized)

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[Mid-to-Long term concept of collaboration]





Corporate Profile

RareJob, Inc.

Based on a group vision of "Chances for everyone, everywhere," RareJob aims to "Creating a platform for people to play active roles globally." We are expanding our service as the largest-on-line English conversation company in Japan, not only for individuals but also for schools and more than 2,200 corporate companies. Now we are supporting the corporations, using our Smart Method® Course, which is a guaranteed online program, ensuring that all clients are capable of speaking in English.

Company name: RareJob, Inc.

Location: 27-8 Kyocera Building 2F 6-chome, Jingu-mae, Shibuya-ku, Tokyo

Established: 18 October 2007

Shareholders' equity: ¥565,807 thousand as of June 30, 2019

Representative: President and CEO Mr. Nakamura

URL: <https://www.rarejob.co.jp/>

CAPLAN Corporation

CAPLAN offers customized training tailored to organizational issues, such as communication manners and global management, focused on "hospitality," not only in Japan but also in many parts of the ASEAN. Caplan also provides the HR-tech introduction businesses, providing a platform named "ServiceNow HRSD" for employee workflow and "SAP SuccessFactors" which is a global talent management system, introduced by more than 6,600 companies worldwide, specializing in the dispatch of specialist human resources focusing on trading, air and travel, accounting, and human resource markets.

Company name: CAPLAN Corporation

Location: 6-2, Otemachi 2-chome, Chiyoda-ku, Tokyo

Established October 1986 (founded January 1982)

Paid-in capital: 100 million yen

Representative: President and Representative Director, General Manager Mr. Ishida

URL: www.caplan.jp

Inquiries regarding this press release

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